



City of Corning

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THE CORNING FRIDAY NOTES

TO: MAYOR AND COUNCIL
FROM: CITY MANAGER JOHN L. BREWER, AICP
DATE: MARCH 16, 2012

FURLOUGH DAYS:

March:

Friday, March 23rd

April:

Friday, April 6th
Friday, April 20th

May:

Friday, May 4th
Friday, May 18th

HOLIDAYS: Monday, May 28th

SCHEDULES:

John Brewer: Out of the office April 18th thru 21st (John will designate an "Acting" City Manager during his absence at a later date).

CITY MANAGER:

City Manager's Work Schedule:

I'd originally planned to revise my work hours to the standard City Hall hours (8:00 a.m. to 5:00 p.m.). However, I'm finding that my current schedule of 7:00 a.m. to 4:00 p.m. is working quite well. I normally get to the office about 6:40 - 6:45 a.m. If I need to speak with the Public Works Crew I can do that before they start their workday. It also affords me an hour before the phone starts ringing to organize my day, download & respond to my emails, etc. Of course I can always stay late if issues arise. If the consensus of Council is for me to work from 8:00 - 5:00 p.m., I will. For now, and unless I hear otherwise, I will keep my current 7:00. to 4:00 schedule.

I'm planning on taking a short trip in mid-April. I'd like to take off April 18th and 19th. The 20th is a Furlough Friday. I would actually be out of the County from the 18th thru the 21st. It's a customary spring trip that we take the wife's mother on to "celebrate" the end of winter. Since she lives in Mt. Shasta, the end of winter is definitely something worth celebrating.

4th Quarter Sales Tax Reported:

Staff received the HdI Report on the 4th Quarter 2011. Attached to the Friday Notes along with an updated sales tax history in Corning, are the tax allocations for Tehama County, Glenn County, Butte County, Shasta County and the State Regions. Even though Corning's total dropped by \$22,157, the retail point of sale in the City Limits is only down by \$3,663. These are such small amounts that we can conclude that our sales tax is remaining stable at this time. You might also note that Corning now exceeds Red Bluff in taxable retail sales (not that anyone on Staff keeps score).

National Public Health Week:

The first week of April is National Public Health Week. The Tehama County Health Services Agency has requested our authorization to park their Medical Van outside the Library on April 3rd, from 9:00 a.m. to 1:00 p.m. They will provide immunizations, information on nutrition and salt intake, provide diabetes education, take blood pressure readings, screen for oral health issues and provide other health care information. Staff gave them the go ahead and suggested they coordinate their plan with County Librarian Sally Ainsworth.

Potential Land Leases for Solar Power Arrays:

We have received two "Option to Lease Agreements" with a Solar Power provider. The documents affect vacant 15-acre properties at both the airport and the Wastewater Treatment Plant. I have provided the documents to the City Attorney for his review. We've also discussed the documents among Staff and narrowed the area options that we'll recommend at the Airport.

The "options", if approved, would provide an 18 month "window" in which the Company could secure Agreements with PG & E for the purchase of the electricity they could produce from the placement of solar arrays on the two sites. Should those details be worked out between the provider and the utility, Staff will provide the "Lease Option" Agreements at the March 27th City Council Meeting and for approval and authorization to sign a 20-year Land Lease Agreement at some point in the future. If approved and following execution of an Agreement the City would begin receiving annual lease payments.

Airport Consultant Selection Process:

We are still soliciting "Requests for Qualifications" (RFQ's) for Consulting Airport Engineers. The submittal period ends on March 23rd. We will then review the RFQ's. We plan to include some level of review by the Airport Commission at their April 2nd meeting, and then ultimately make a recommendation to the City Council in April.

Blackburn Avenue Grant:

John Stoufer, Grants Consultant JoAnn Anders and Vice Mayor John Leach will join me on March 22nd when we travel to Sacramento to meet with the State Department of Housing and Community Development to discuss the issues affecting the Blackburn Avenue Grant. The uncertainty of the economy limits interest in developing the 12 Single Family Residential units that are required as a condition of grant approval. We hope to get to the bottom of this with the State folks so that the project might proceed.

PUBLIC WORKS (P/W's) DEPARTMENT:**Rodger's Theater Rehab:**

Terry Hoofard, Tony Cardenas, Richard Rezendes and I met two weeks ago at City Hall to discuss refurbishing the restrooms at the Theater. We concluded that we'll need professional plans prepared for the construction project prior to seeking project bids by qualified contractors. Terry has contacted Bob Metzger to complete that task. Bob will coordinate the plan preparation with Mr. Rezendes. We have a sum of about \$43,000 remaining in our theater rehab accounts (Park Grant, Rodgers Trust & ADA Grant). With my additional duties, I have asked Building Official Terry Hoofard to take a more active role in this project.

Senior Center Flagpole:

Jim Darrow of the VFW and Bob Lester of the Exchange Club have submitted a request to install a flagpole and a plaque engraved with the Pledge of Allegiance at the Senior Center. Pat Walker and I went onsite to look at the intended location. We took some pictures and we'll have some suggestions that we'll pass on to Mr. Darrow and Mr. Lester for their consideration. We'll be preparing a staff report that'll be presented in April requesting Council authorization for that Volunteer project.

Clark Park Well:

We had previously provided the Contractor (Kendel Trent) with a "punchlist" to final the Clark Park Well project. City Engineer Ed Anderson, and Consultants Win Benbow and Bill Bergman assisted with the preparation of that list. Mr. Trent is completing those items. The stand-by generator has not yet arrived. Ed Anderson is finalizing the Division of Drinking Water Permit so that the valve connecting the Well to our system may be opened.

SALES TAX HISTORY IN CORNING

March 12, 2012 update from Mid-year Budget Report.

The trend is continuing up, but we still have a long way to return to the "base year" revenues of 2007-2008. Caution: the year end total may not be the sum of the amounts reported to the left due to adjustments at year end (i.e. don't waste your time checking the math)

Sales Tax Calendar Quarter	2 nd Quarter Sales	3 rd Quarter Sales	State Triple Flip	4 th Quarter Sales	1 st Quarter Sales	State Triple Flip	Fiscal Year Total
	Paid in July, Aug. Sep.	Paid in Oct. Nov. Dec.	Paid in January	Paid in Jan. Feb. Mar.	Paid in Apr. May, Jun	Paid in June	
2011-2012	\$502,205	\$521,142	\$371,174 ¹	\$499,857 ²	reported in June	\$371,174	\$2,000,000³ <i>budgeted</i>
2010-2011	\$329,519	\$404,167	\$178,716	\$494,875	\$492,568	\$179,724	\$2,092,962
2009-2010	\$336,468	\$335,130	\$165,466	\$294,761	\$281,936	\$184,412	\$1,598,173 <i>adjusted</i>
2008-2009	510,250	478,921	275,796	292,000	\$292,959	\$294,854	\$2,144,780
Base Year 2007-2008	498,975	470,075	370,764	535,437	698,426	133,220	\$2,706,898
2006-2007	498,541	522,422	294,730	429,388	510,576	304,990	\$2,560,647
2005-2006	370,064	443,116	186,386	369,108	443,626	197,028	\$2,009,328
2004-2005	432,840	365,858	214,009	348,883	340,517	212,705	\$1,914,812

Actual to date is
\$2,265,552

¹ Triple-Flip payments are Property Tax paid in lieu of Sales tax taken by State. 2011-2012, includes an additional \$158,637 adjustment from past State estimates this means the amount will not be repeated in the next year. The gross annual allocation for the year is \$780,055.91 less 10% dedicated to the Co.

² On Feb. 21st, Staff estimated the Qtr total to be \$514,322; on Mar. 12, the actuals arrived from HdL and the total is \$499,857.

³ The \$2,000,000 estimate takes into account that Corning could lose a Car Dealership to Red Bluff in 2011-2012. The sum of the sales tax already shown plus the Triple Flip payment already exceeds the budget amount. The total is \$2,265,552.

		4Q 2011	4Q 2010	Dollar Difference	Percent Difference
Corning	Point-of-Sale	667,887	671,550	(3,663)	-0.55%
	County Pool	72,497	91,042	(18,545)	-20.37%
	State Pool	144	93	51	54.18%
	Gross Receipts	740,529	762,686	(22,157)	-2.91%
Red Bluff	Point-of-Sale	657,764	613,743	44,020	7.17%
	County Pool	71,399	83,206	(11,807)	-14.19%
	State Pool	142	85	57	66.15%
	Gross Receipts	729,304	697,034	32,270	4.63%
Tehama	Point-of-Sale	629	343	286	83.57%
	County Pool	68	46	22	47.01%
	State Pool	0	0	0	225.00%
	Gross Receipts	698	389	308	79.22%
Tehama County Unincorporated	Point-of-Sale	294,149	203,991	90,158	44.20%
	County Pool	31,929	27,655	4,274	15.45%
	State Pool	63	28	35	123.53%
	Gross Receipts	326,142	231,675	94,468	40.78%
Tehama County All Agencies	Point-of-Sale	1,620,429	1,489,627	130,802	8.78%
	County Pool	175,894	201,950	(26,056)	-12.90%
	State Pool	350	207	142	68.64%
	Gross Receipts	1,796,673	1,691,784	104,889	6.20%

County State Actual
 $\$ 740,529 \cdot 0.9 \cdot 0.75 = \$ 499,857$

Corning now exceeds Red Bluff in Taxable Retail Sales, both Point of Sale and Gross



GLENN COUNTY

SALES TAX ALLOCATION TOTALS - 4Q COMPARISON

		4Q 2011	4Q 2010	Dollar Difference	Percent Difference
Orland	Point-of-Sale	193,974	171,425	22,549	13.15%
	County Pool	26,208	30,458	(4,250)	-13.95%
	State Pool	43	25	18	73.20%
	Gross Receipts	220,225	201,908	18,318	9.07%
Willows	Point-of-Sale	266,232	256,100	10,132	3.96%
	County Pool	35,972	45,503	(9,531)	-20.95%
	State Pool	59	37	22	59.12%
	Gross Receipts	302,263	301,640	623	0.21%
Glenn County Unincorporated	Point-of-Sale	230,151	157,950	72,201	45.71%
	County Pool	31,096	28,064	3,033	10.81%
	State Pool	51	23	28	123.08%
	Gross Receipts	261,298	186,037	75,261	40.46%
Glenn County All Agencies	Point-of-Sale	690,358	585,476	104,882	17.91%
	County Pool	93,276	104,025	(10,748)	-10.33%
	State Pool	153	84	68	80.49%
	Gross Receipts	783,787	689,585	94,202	13.66%

		4Q 2011	4Q 2010	Dollar Difference	Percent Difference
Biggs	Point-of-Sale	3,925	3,749	176	4.69%
	County Pool	478	398	80	20.02%
	State Pool	1	1	0	70.00%
	Gross Receipts	4,404	4,148	256	6.17%
Chico	Point-of-Sale	4,080,550	3,974,408	106,142	2.67%
	County Pool	497,154	422,372	74,782	17.71%
	State Pool	891	539	352	65.34%
	Gross Receipts	4,578,595	4,397,319	181,275	4.12%
Gridley	Point-of-Sale	216,371	230,693	(14,322)	-6.21%
	County Pool	26,362	24,516	1,845	7.53%
	State Pool	47	31	16	51.07%
	Gross Receipts	242,779	255,240	(12,461)	-4.88%
Oroville	Point-of-Sale	867,123	747,053	120,070	16.07%
	County Pool	105,646	79,392	26,254	33.07%
	State Pool	189	101	88	86.94%
	Gross Receipts	972,959	826,546	146,413	17.71%
Paradise	Point-of-Sale	386,707	372,546	14,160	3.80%
	County Pool	47,114	39,592	7,523	19.00%
	State Pool	84	51	34	67.16%
	Gross Receipts	433,906	412,189	21,717	5.27%
Butte County Unincorporated	Point-of-Sale	617,209	699,475	(82,266)	-11.76%
	County Pool	75,198	74,335	862	1.16%
	State Pool	135	95	40	42.11%
	Gross Receipts	692,542	773,905	(81,364)	-10.51%
Butte County All Agencies	Point-of-Sale	6,171,885	6,027,925	143,960	2.39%
	County Pool	751,951	640,605	111,346	17.38%
	State Pool	1,348	817	530	64.89%
	Gross Receipts	6,925,184	6,669,347	255,836	3.84%

		4Q 2011	4Q 2010	Dollar Difference	Percent Difference
Anderson	Point-of-Sale	567,613	481,234	86,380	17.95%
	County Pool	56,976	77,970	(20,994)	-26.93%
	State Pool	122	69	53	77.38%
	Gross Receipts	624,711	559,272	65,439	11.70%
Redding	Point-of-Sale	4,852,954	4,403,730	449,224	10.20%
	County Pool	487,135	713,497	(226,362)	-31.73%
	State Pool	1,039	627	412	65.72%
	Gross Receipts	5,341,128	5,117,854	223,274	4.36%
Shasta Lake	Point-of-Sale	82,235	81,940	296	0.36%
	County Pool	8,255	13,276	(5,021)	-37.82%
	State Pool	18	12	6	51.03%
	Gross Receipts	90,508	95,227	(4,719)	-4.96%
Shasta County Unincorporated	Point-of-Sale	792,784	765,036	27,748	3.63%
	County Pool	79,579	123,952	(44,373)	-35.80%
	State Pool	170	109	61	55.83%
	Gross Receipts	872,532	889,096	(16,564)	-1.86%
Shasta County All Agencies	Point-of-Sale	6,295,587	5,731,939	563,648	9.83%
	County Pool	631,945	928,695	(296,750)	-31.95%
	State Pool	1,348	816	532	65.17%
	Gross Receipts	6,928,880	6,661,450	267,429	4.01%



STATE TOTALS

SALES TAX ALLOCATION TOTALS - 4Q COMPARISON

		4Q 2011	4Q 2010	Dollar Difference	Percent Difference
STATE TOTALS	Point-of-Sale	1,254,700,965	1,164,009,324	90,691,641	7.79%
	County Pool	154,497,324	141,666,986	12,830,338	9.06%
	State Pool	274,275	160,023	114,251	71.40%
	TOTAL	1,409,472,563	1,305,836,334	103,636,229	7.94%



SALES TAX - REGIONAL GROWTH COMPARISON

POINT OF SALE AND POOLS - 4Q COMPARISON

	4Q 2011	4Q 2010	Dollar Difference	Percent Difference
Sacramento Region				
El Dorado	4,369,615	4,147,069	222,546	5.37%
Placer	17,874,233	16,300,299	1,573,934	9.66%
Sacramento	48,967,351	45,623,173	3,344,178	7.33%
Sutter	3,510,545	3,190,475	320,070	10.03%
Yolo	8,550,468	7,616,291	934,177	12.27%
Yuba	1,339,031	1,145,264	193,767	16.92%
Total	84,611,244	78,022,572	6,588,672	8.44%
San Joaquin Valley				
Fresno	29,792,304	27,072,872	2,719,432	10.04%
Kern	37,696,279	33,729,576	3,966,703	11.76%
Kings	3,508,835	3,327,694	181,140	5.44%
Madera	3,205,383	2,996,589	208,793	6.97%
Merced	6,546,632	5,650,739	895,893	15.85%
San Joaquin	23,050,498	20,716,252	2,334,246	11.27%
Stanislaus	17,944,900	16,223,927	1,720,973	10.61%
Tulare	13,677,754	12,345,163	1,332,591	10.79%
Total	135,422,584	122,062,813	13,359,771	10.94%
Sierras				
Alpine	130,304	44,081	86,223	195.60%
Amador	1,045,156	973,956	71,201	7.31%
Calaveras	778,622	712,172	66,450	9.33%
Inyo	858,600	780,976	77,624	9.94%
Mariposa	380,303	363,219	17,084	4.70%
Mono	555,382	508,604	46,777	9.20%
Tuolumne	1,510,274	1,467,498	42,776	2.91%
Total	5,258,642	4,850,507	408,135	8.41%
Southern California				
Imperial	6,048,620	6,114,323	(65,703)	-1.07%
Los Angeles	341,209,340	317,994,098	23,215,242	7.30%
Orange	140,666,509	130,896,519	9,769,990	7.46%
Riverside	70,271,956	64,246,908	6,025,048	9.38%
San Bernardino	73,323,488	66,818,250	6,505,238	9.74%
San Diego	120,673,219	112,362,278	8,310,941	7.40%
Ventura	30,094,192	28,377,792	1,716,400	6.05%
Total	782,287,324	726,810,168	55,477,156	7.63%
CALIFORNIA TOTAL	1,409,472,563	1,305,836,334	103,636,229	7.94%



SALES TAX - REGIONAL GROWTH COMPARISON

POINT OF SALE AND POOLS - 4Q COMPARISON

	4Q 2011	4Q 2010	Dollar Difference	Percent Difference
Bay Area				
Alameda	63,156,209	58,720,154	4,436,055	7.55%
Contra Costa	35,240,859	33,220,689	2,020,170	6.08%
Marin	11,227,229	10,661,468	565,761	5.31%
Napa	6,884,782	6,140,055	744,727	12.13%
San Francisco	41,287,900	38,362,865	2,925,036	7.62%
San Mateo	35,995,924	33,552,509	2,443,415	7.28%
Santa Clara	90,795,222	85,408,778	5,386,444	6.31%
Solano	16,569,888	14,236,309	2,333,580	16.39%
Sonoma	18,931,563	17,689,147	1,242,415	7.02%
Total	320,089,576	297,991,973	22,097,603	7.42%
Central Coast				
Monterey	13,915,736	13,226,645	689,091	5.21%
San Benito	1,274,429	1,280,626	(6,197)	-0.48%
San Luis Obispo	11,290,898	9,472,311	1,818,587	19.20%
Santa Barbara	15,218,152	14,083,970	1,134,182	8.05%
Santa Cruz	7,635,454	7,191,298	444,157	6.18%
Total	49,334,671	45,254,850	4,079,821	9.02%
Far North				
Butte	6,925,184	6,669,347	255,836	3.84%
Colusa	989,314	846,476	142,838	16.87%
Del Norte	532,465	528,941	3,524	0.67%
Glenn	783,787	689,585	94,202	13.66%
Humboldt	4,473,674	4,374,621	99,053	2.26%
Lake	1,338,003	1,220,749	117,255	9.61%
Lassen	653,686	572,608	81,077	14.16%
Mendocino	2,979,560	2,864,332	115,228	4.02%
Modoc	215,368	198,515	16,852	8.49%
Nevada	2,826,089	2,621,566	204,523	7.80%
Plumas	485,555	455,209	30,347	6.67%
Shasta	6,928,880	6,661,450	267,429	4.01%
Sierra	43,165	44,210	(1,046)	-2.37%
Siskiyou	1,297,498	1,128,483	169,015	14.98%
Tehama	1,796,673	1,691,784	104,889	6.20%
Trinity	199,623	275,574	(75,951)	-27.56%
Total	32,468,522	30,843,451	1,625,071	5.27%
CALIFORNIA TOTAL				
	1,409,472,563	1,305,836,334	103,636,229	7.94%